

# **WELCOME!**

**Let's talk about a good medical discount  
plan that is ready now.**

# BACKGROUND

- One of our AAC members contacted me and recommended that we help our subscribers with a medical discount plan.
- She facilitated a meeting with hospital management and staff and got things rolling.

# HOW ABOUT THIS?

- **NO WAITING PERIOD**
- **NO PRE-EXISTING CONDITIONS LIMITATIONS**
- **NO AGE LIMIT**

- So today we are announcing the availability of a very affordable medical services discount plan in cooperation with...
- **HOSPITAL COOPERATIVO**  
in David



# HOSPITAL COOPERATIVO



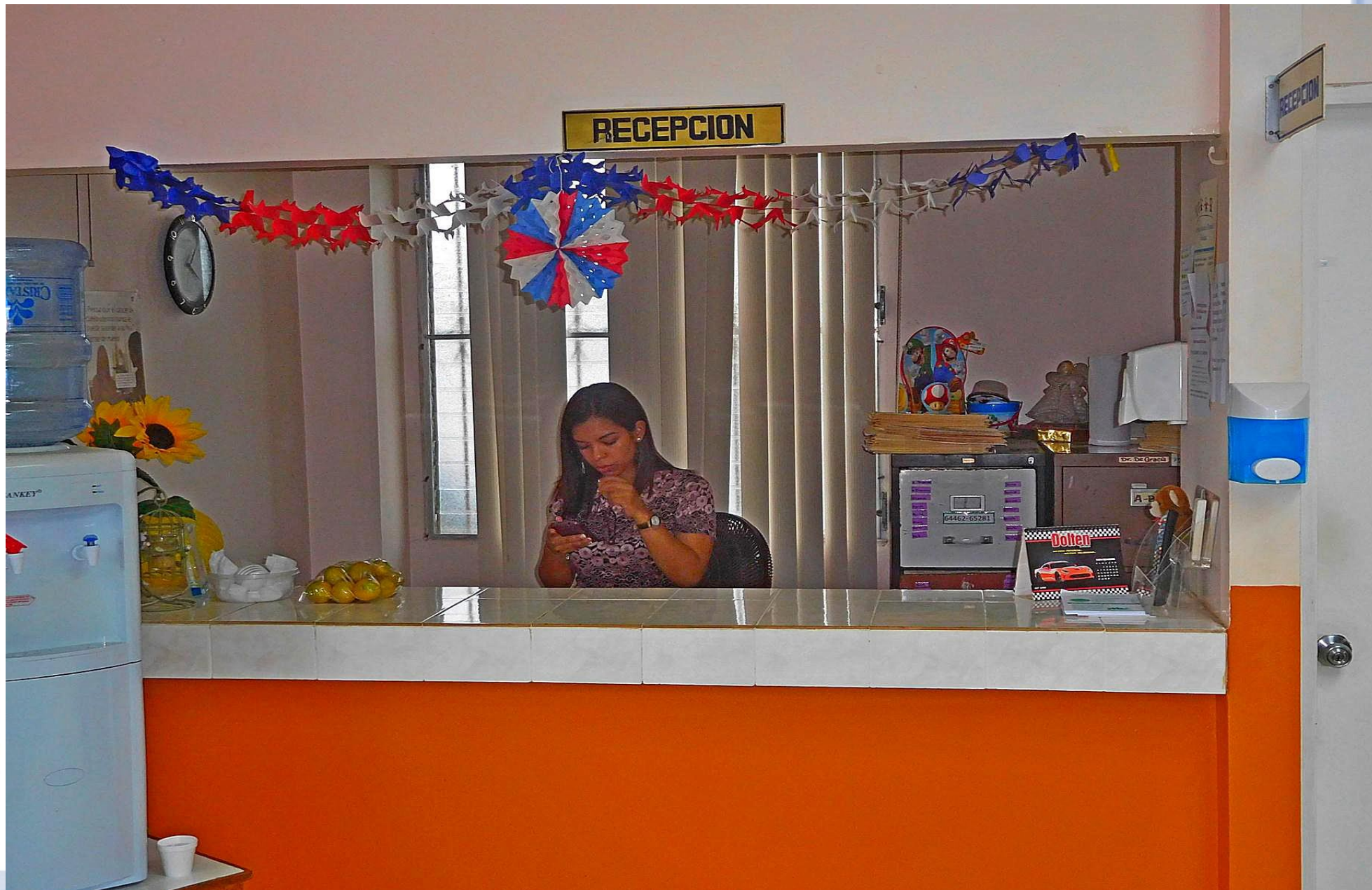


# HOSPITAL FACILITIES – A QUICK TOUR





# RECEPTION



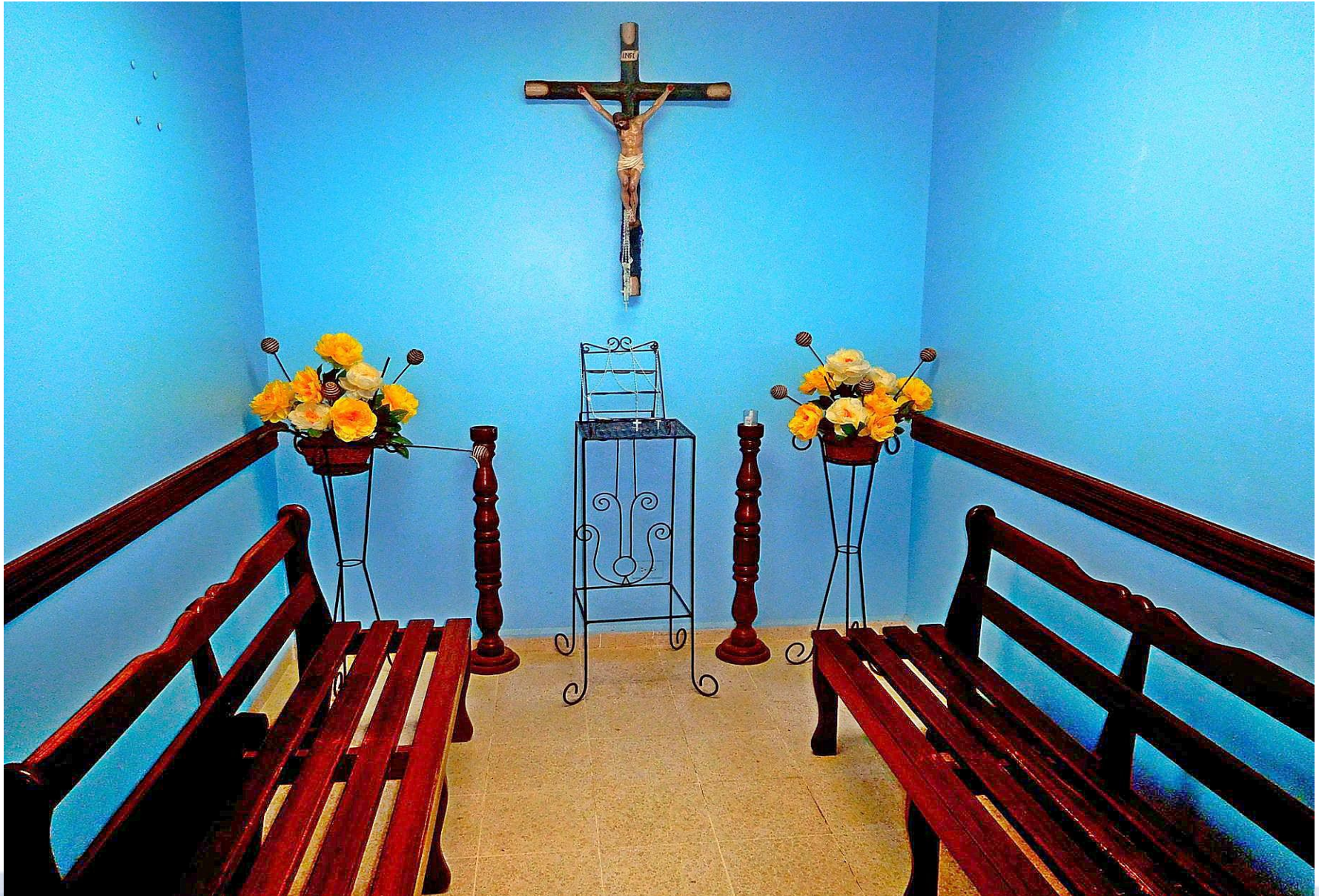


# CAFETERIA





# CHAPEL



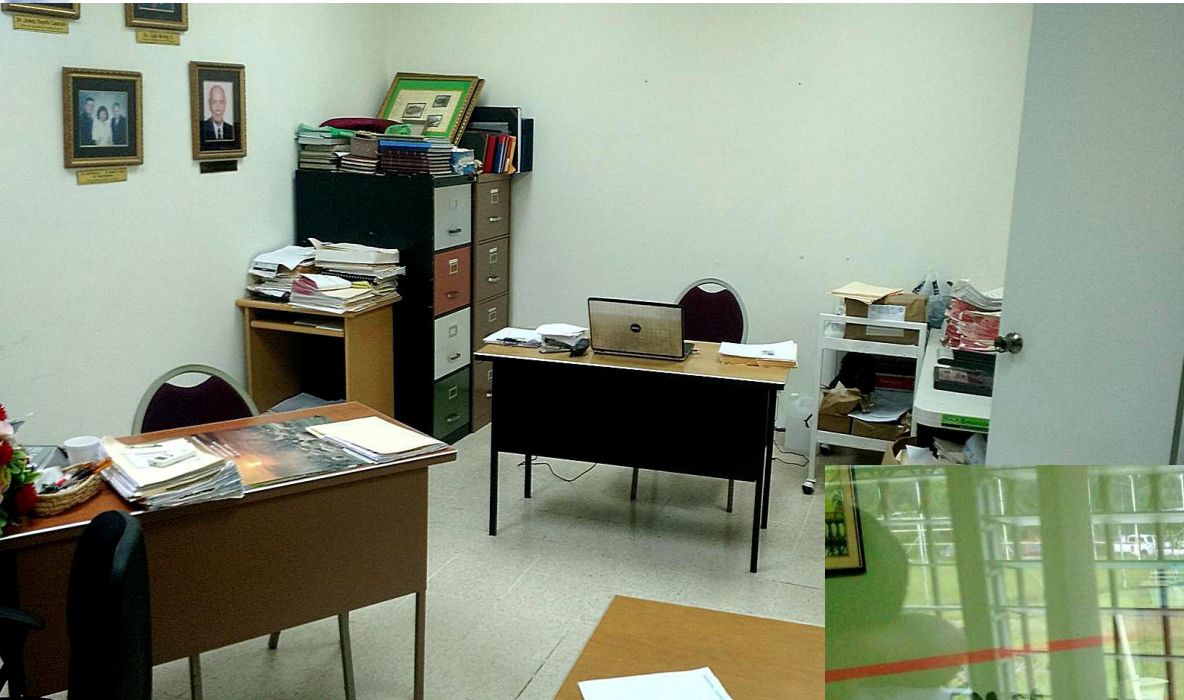


# PHARMACY





# ADMIN & PLAN SOLIDARIO OFFICES





# ER OBSERVATION ROOM





# X-RAY ROOM





# ULTRASOUND ROOM



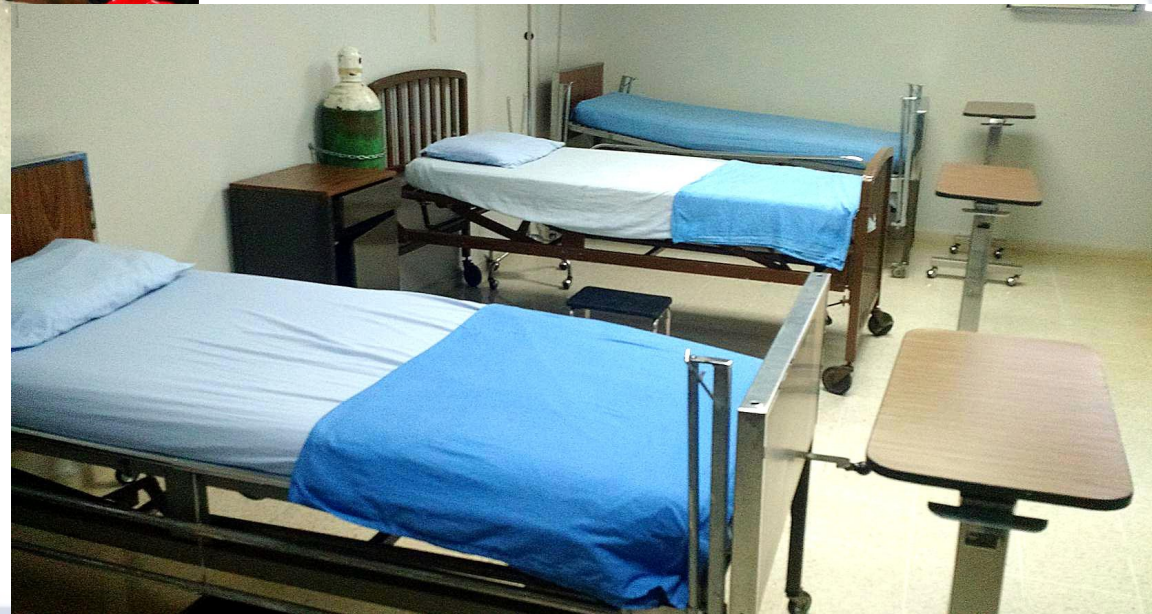


# HOSPITAL ROOM





# ROOMS WITH TWO AND THREE BEDS





# **PLAN SOLIDARIO**

- **PEOPLE WORKING TOGETHER TO HAVE BETTER MEDICAL CARE FOR ALL**
- **COMPLETELY NON-PROFIT**
- **YOUR MEMBERSHIP FEES HELP BOTH YOU AND OTHERS**
- **AND YOU ARE REWARDED BY DISCOUNTS FOR SERVICES**

# **AREAS OF MEDICAL PRACTICE**

**General Medicine, Internal Medicine,  
Emergency Room, Pediatric Medicine,  
Surgery, Gynecology, Cardiology,  
Cardiovascular Medicine,  
Otolaryngology, Radiology,  
Orthopedics, Rheumatology,  
Dermatology, Physical medicine and  
Rehabilitation, Physical Therapy,  
Nutrition and Psychology**



# DISCOUNT SCHEDULE

- ER CONSULT .....50%
- OPERATING ROOM  
.....30%
- HOSPITAL ROOM.....30%
- START IV (VENOCLISIS).....30%
- MEDICINES FROM PHARMACY ....25%
- SPECIALIST CONSULTS .....30%



# **DISCOUNT SCHEDULE, CONT.**

- **LABORATORY TESTS .....30%**
- **ULTRASOUND TESTS .....30%**
- **X-RAYS .....30%**
- **INTRAVENOUS APPLICATIONS ...30%**



# **WHAT DOES IT COST?**

- **AAC ACTS AS AGGREGATOR AND INTERMEDIARY**
- **NO AAC FINANCIAL INTEREST**
- **PACKAGE COST IS \$150 PER YEAR PER PERSON FOR AAC DONATION AND MEDICAL PLAN**
- **SECOND PERSON IN HOUSEHOLD IS \$125 PER YEAR**



# DIRECTOR, DR. LUIS WONG



# HOW DOES IT WORK?

- **SIGN CONTRACT, PROVIDE COPY OF CEDULA, PENSIONADO CARD OR PASSPORT**
- **PAY \$150 CASH OR CHECK**
- **IN ONE WEEK RECEIVE WALLET ID CARD**
- **RENEW ANNUALLY IN JANUARY**
- **ENROLLMENT IS OPEN 'TIL JANUARY 17**



# **IF YOU HAVE NOT ALREADY SIGNED UP WITH AAC?**

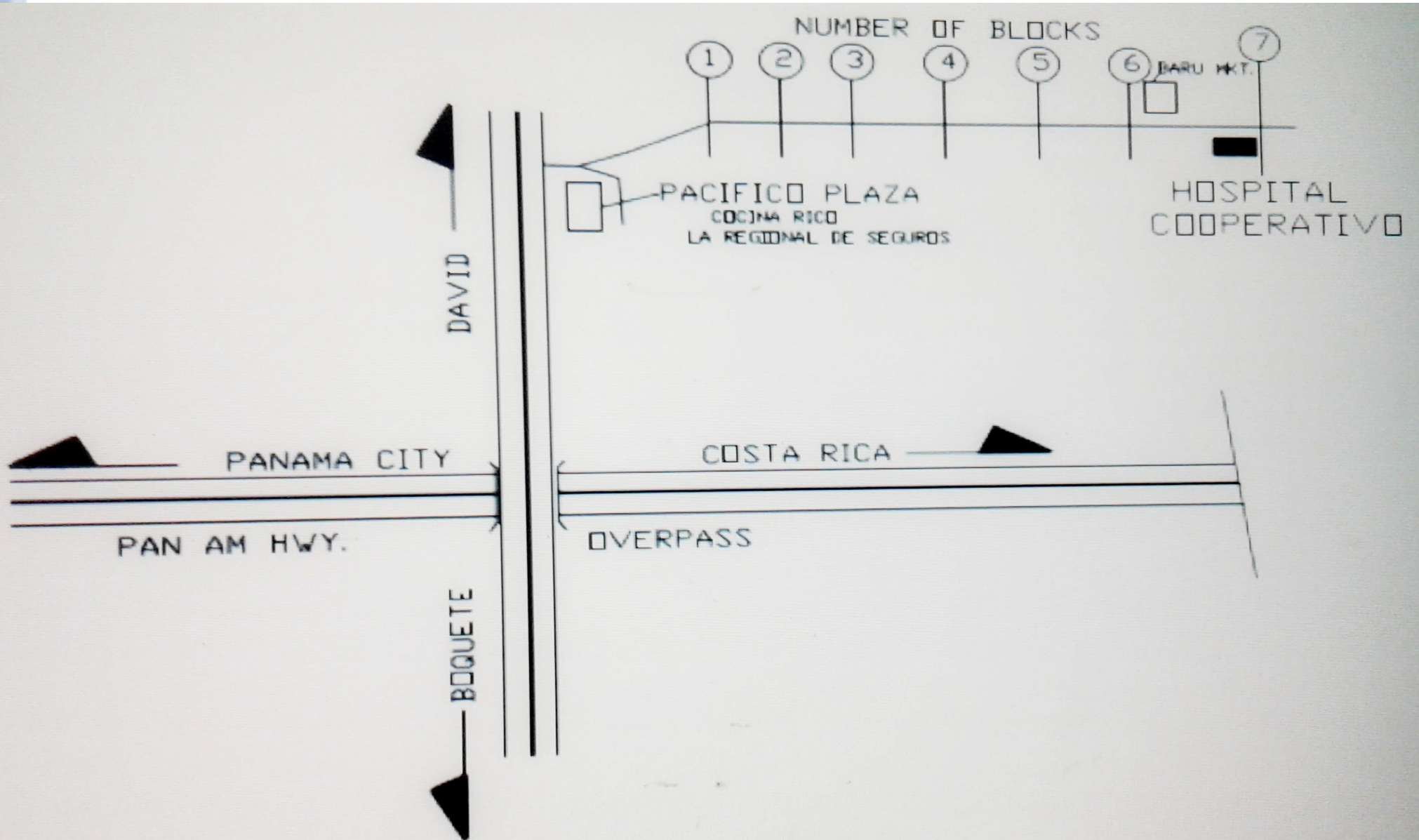
- **PICK UP A PAPER FORM OUTSIDE AND FILL OUT DATA REQUIRED FOR REGISTRATION, INCLUDING DETAILED DIRECTIONS TO YOUR RESIDENCE**
- **TURN IT IN TO THE AAC REGISTRATION PERSON, WHO WILL CREATE A SKELETON DATA FORM AND ENTER DATA LATER.**
- **WRITE OR PRINT VERY CLEARLY**

# **SPANISH—ENGLISH QUESTIONS**

- **GOOD PERCENTAGE OF DOCTORS SPEAK ENGLISH**
- **FOR ER VISIT, FRANC LUGO CAN TRANSLATE BY TELEPHONE**
- **DR. WONG HAS A SON WHO IS A DOCTOR AND WHO COULD COME TO ER TO TRANSLATE.**



# SKETCH MAP OF HOSPITAL LOCATION



# **QUESTIONS AND ANSWERS**

**FIRE AWAY!**